

REPRESENTATIVE CLIENTS AND ASSIGNMENTS

INVESTMENT MANAGEMENT

A

ABP Investments

- Senior Manager, REIT Portfolio
- Portfolio Manager, Special Situations

Aetna Realty

- Head of Real Estate Research

AIG

- Head of Real Estate Research & Investment Strategy

ASB Real Estate Investments

- Vice President, Portfolio Management

Avenue Capital

- Acquisitions Officer
- Analyst

Aviva Investors

- Controller/Fund Chief Financial Officer
- Portfolio Manager, REIT Portfolio
- Vice President, Associate

B

Baupost Group

- Chief Investment Officer
- Senior Investment Officer (2)
- Portfolio/Asset Manager
- Asset Manager
- Associate/Senior Associate, Acquisitions
- Associate, Asset Management (2)

BlackRock

- Chief Investment Officer, Global Real Estate Securities
- Managing Director, Global Real Estate Securities
- Vice President, Real Estate Research & Strategy
- Associate, Quantitative Real Estate Research

B

Buligo Capital Partners

- Senior Associate, Industrial

C

Cain International

- Analyst
- Vice President, Credit Investments
- Senior Vice President, Accounting/Finance
- Head of Finance, Business & Corporate Reporting

Capital Partners (Division of CBRE Investors)

- Managing Director, Head of Credit & Portfolio Management

Carlyle Group

- Vice President, Metropolitan Real Estate
- Senior Associate, Asset Management
- Senior Associate
- Associate
- Analyst

Cerberus Real Estate Capital Management, LLC (Formerly Blackacre)

- Vice President, Acquisitions/Asset Management (3)
- Associate, Acquisitions/Asset Management
- Controller

CBRE Global Investors

- Executive Managing Director, Chief Operating Officer
- Managing Director, Global Portfolio Strategist, Real Assets
- Head of Real Assets Research (Americas)
- Senior Managing Director, Mergers & Acquisitions (2)
- Managing Director, Acquisitions (Los Angeles)
- Managing Director, Portfolio Management, Managed Accounts (2)

C

CBRE Global Investors (Continued)

- Portfolio Manager, Multifamily, TIC Investments

CBRE Investment Management

- Senior Director, US Research

CIGNA Retirement & Investment Services

- Managing Director, Head of Real Estate

Citigroup Property Investors

- Managing Director, Chief Investment Strategist
- Senior Vice President, Portfolio Management, Debt
- Senior Vice President, Portfolio Management, Equity
- Vice President, Asset Management (China)
- Vice President, Asset Management (India)
- Director, Real Estate Research

City Investment Fund

- President
- Managing Director, Acquisitions

Clarion Partners

- Senior Vice President, Research

CrossHarbor Capital Partners

- Managing Director

D

Davis Companies, The

- President
- Senior Vice President, Head of Development
- Managing Director, Head of Acquisitions

DWS

- Head of Residential Asset Management



INVESTMENT MANAGEMENT (CONTINUED)

E

Enterprise Asset Management

- Chief Executive Officer

European Investors

- Co-Portfolio Manager, REIT Portfolio
- Research Analyst, REIT Portfolio

EverWest Real Estate Investors

- Senior Director, Asset Management
- Director, Asset Management

F

Fidelity Real Estate Group/Pyramis Group

- Senior Investment Officer, PE (2)
- Senior Investment Officer, CMBS
- Managing Director, Real Estate Research
- Chief Financial Officer, REIT
- Investment Officer, REIT

Fifteen Group

- Chief Financial Officer

G

Gazit Horizons

- Chief Operating Officer

GMF Capital Real Estate

- Director, Investor Relations/Marketing
- Managing Director, Investor Relations
- Associate, Healthcare
- Associate, Asset Management
- Associate, Acquisitions

Goldenbridge Partners

- President/Managing Director

Government of Singapore

- Senior Vice President, Acquisitions
- Vice President, Portfolio Management

GTIS

- Controller

H

H/2 Capital Partners

- Investment Professional
- Debt Portfolio Manager (2)
- Large Loan Originator

H.I.G. Capital

- Managing Director, Co-Head (2)
- Managing Director, Distressed Debt Investments, Bayside
- Managing Director, Head of Debt Investments
- Principal, Investments

Hudson Realty Capital

- Senior Vice President, Asset Management

I

Imperium Capital

- Vice President, Acquisitions
- Vice President, Asset Management

Invesco

- Managing Director, Investment Officer, New York Region

Investcorp

- Partner, Real Estate, North America (3)
- Managing Director, Head of Acquisitions
- Principal, Acquisitions (3)
- Vice President, Asset Management (3)
- Associate, Asset Management (9)
- Associate, Acquisitions (6)

J

Jadian Capital

- Associate, Investments

JER Partners

- President, JERIT
- Chief Operating Officer

J

JPMorgan Partners

- Partner
- Chief Financial Officer
- Managing Director, Asset Management

K

KKR

- Director, Head of Asset Management (Houston)

L

Lendlease

- Associate General Counsel, Development (Senior)
- Associate General Counsel, Development (Junior)

M

Madison Capital

- Associate, Asset Management

Madison International Realty

- Director, Portfolio/Asset Management, NYC Urban Retail

Madison Realty Capital

- Managing Director, Development & Construction, Residential
- Managing Director, Development, Office
- Vice President/Director, Construction
- Project Manager, Development (2)
- Associate, Acquisitions

Marcus Partners

- Chief Financial Officer
- Director, Investor Relations

Massachusetts Mutual Life Insurance Company (Cornerstone Real Estate)

- Director, National Equity Portfolio
- Director, Research Services
- Acquisitions Officer



INVESTMENT MANAGEMENT (CONTINUED)

M

Maverick Real Estate Partners

- Director, Asset Management/Development

Merrill Lynch Global Principal Investments

- Managing Director, Head of Investments (Americas)
- Director, Investments, US (2)

Merrill Lynch Global Principal Investments

- Managing Director, Head of Investments (Americas)
- Director, Investments, US (2)

MetLife Realty Advisors

- Managing Director, Real Estate Investments, Residential

Morgan Stanley (Real Estate Fund)

- Executive Director, Head of Portfolio Strategy
- Head of Asset Management (Tokyo)
- Principal, Marketing
- Vice President (8)
- Vice President, MSP (India)
- Vice President, Acquisitions
- Vice President, Finance (San Francisco)
- Asset Manager (London, Milan & Tokyo) (3)
- Associate, Asset Management (6)

MSM Equities

- Chief Investment Officer

N

New York Life Real Estate Investors

- Director, Asset Management

Normandy Real Estate Partners

- Senior Vice President, Asset Management
- Senior Director, Project Management

O

Oxford Properties

- Regional Head, Investments, Washington (DC)
- Director, Construction
- Director, Projects (Hudson Yards)
- Senior Asset Manager
- Senior Project Manager, Construction, Budget/Cost
- General Manager, Property Management
- Senior Lease Administrator
- Development Manager
- Development Project Associate (Hudson Yards)
- Director, Credit Investments

P

Perry Capital

- Head of Real Estate (Hong Kong)
- Project/Portfolio Manager (Spain)
- Analyst, Real Estate Group (2)

Petrus Partners

- Vice President, Acquisitions

Praedium Group

- Director, Capital Raising
- Vice President, Investor Relations
- Vice President, Investment Acquisitions
- Hedge Fund Portfolio Manager, Athos Real Estate Securities Fund

Q

Quilvest USA, Inc.

- Principal, Acquisitions

R

Rodney Capital Group

- Head of Asset Management

S

Safanad, Inc.

- Partner, Head of Real Estate

Savanna Real Estate Fund

- Vice President, Performance Reporting & Valuations

Seven Valleys/Soho China

- Managing Director, Debt Investments
- Associate, Debt Investments

60 Guilders

- Vice President, Property Management

Square Mile Capital Management

- Principal, Investments
- Principal, Fund Raising
- Vice President, Portfolio Management
- Associate, Portfolio Management

Starwood Capital Group

- Chief Compliance Officer, Starwood Real Estate Securities
- Chief Operating Officer, Head of Asset Management, Value-Add Product
- Chief Financial Officer, Northwest Investments
- Chief Financial Officer, Starwood Property Trust
- Managing Director, Head of Global Asset Management
- Vice President, Construction
- Senior Portfolio Manager, Debt Investments
- Government/Compliance Officer, ST Residential
- Controller, Starwood Property Trust

Stellar Management

- Associate General Counsel, Litigation



INVESTMENT MANAGEMENT (CONTINUED)

T

TFO USA Limited

- Managing Director, Head of US Investments
- Vice President, Acquisitions
- Senior Associate, Asset Management

Torchlight Investors

- Director
- Senior Vice President, Marketing
(Capital Raising)

Triangle Capital Group

- Head of Asset Management

Turnbridge Equities

- Vice President, Finance

U

UBS Wealth Management

- Executive Director, Portfolio Management (Pan Europe)
- Director, Portfolio Development (North America)
- Director, Product Development (United Kingdom)

USAA Real Estate Company

- Analyst/Associate, USAA/Square Mile Credit Fund

V

Vanbarton Group

- Analyst, Asset Management

W

Warburg Pincus

- Principal (Country Head), Investments (Mumbai)
- Principal, Investments (Hong Kong)

Wheelock Street Capital

- Senior Principal, Urban Retail Acquisitions
- Senior Principal, Industrial Investments