

REPRESENTATIVE CLIENTS AND ASSIGNMENTS

BANKING AND FINANCE

A

AIG Global Real Estate

- Head of West Coast Commercial Mortgage Origination
- Head of West Coast Underwriting
- Vice President, Mid Atlantic Origination, Commercial Mortgage Lending
- Vice President, Head of Special Assets
- Originator

B

Bank of America

- Principal, CMBS
- Principal, Senior Structurer

Barclays Capital

- Managing Director, Structured Credit
- Director, CMBS Credit Risk Management (2)
- Vice President, CMBS Credit Risk Management
- Vice President, Real Estate Credit Risk Management
- Vice President, Origination (3)

Bear Stearns

Completed 9 assignments, including:

- Head of Global Corporate Real Estate
- Senior Managing Director, REIB (2)
- Vice President, REIB (2)
- Managing Director, CMBS, Large Loans
- Managing Director/Associate Director, Origination (Midwest)
- CMBS Originator (Los Angeles & New York)

B

Brookfield Financial (BFIN)

- Partner
- Associate
- Asset Manager (Boston)
- Analyst, Investment Banking

C

Cantor Commercial Real Estate (CCRE)

- REIT Chief Financial Officer
- Director, Credit
- Regional Originator (4)
- Vice President, Transaction Manager
- Investor Relations, BCG Partners

Capital One Corporation

- Managing Vice President, Head of Underwriting
- Senior Vice President, Real Estate

Capmark Investments

- Vice President, Transaction Manager
- Vice President, Execution (2)

CIBC World Markets Group

Completed 25 assignments, including:

- Executive Director, Mortgage Originations (New York, Chicago & California) (8)
- Executive Director, Mortgage Originations, Construction
- Executive Director, REIT Banker
- Executive Director, Research Strategist
- Executive Director, Syndication
- Executive Director, Securitization

C

Colony Capital

- President, Colony American Finance, (Los Angeles)
- Chief Financial Officer, Colony American Finance
- Senior Originator(s), REIT, (Los Angeles)
- Senior Vice President, Origination
- Senior Vice President, Originations (East Coast)

Countrywide

- Vice President, CMBS Underwriter(s)
- Underwriter, CMBS & Portfolio (Dallas)
- Originator, Advantage Program (10)

CW Capital

- Senior CMBS Originator (2)
- Senior Vice President, Mezzanine Loan Production
- Senior Underwriter (New York, Atlanta & Chicago) (2)
- Senior Vice President, Regional Manager, CMBS Senior Originator
- Regional Manager, Senior Originator (West Coast)



BANKING AND FINANCE (CONTINUED)

D

Deutsche Bank

- Director, REIB
- Vice President, REIB
- Vice President, Securitization, Closing
- Vice President, Transaction Manager

Dominion Capital Management

- Chief Financial Officer

E

Eurohypo AG

- Head of CMBS Conduit Underwriting
- Vice President, Director/Senior Director
- Deal/Transaction Manager, (Los Angeles) (2)
- Deal Manager, Securitization
- Senior CMBS Conduit Underwriter
- Senior Large Loan Underwriter
- Senior Originator, CMBS
- Associate, CMBS Underwriter
- Associate Securitization

F

Federal Reserve Bank of New York

- Senior Portfolio Manager
- Commercial Mortgage Portfolio Manager

Fisher Brothers, Lionheart

- Managing Director, Head of Mezzanine Debt Investments
- Vice President, Originations

G

GE Real Estate

Completed 35 assignments, including:

- Senior Banker, CMBS
- Rating Agency Liaison, CMBS
- Transaction Manager, CMBS
- New Product Development Manager, Lending & Investments
- Senior Relationship Manager

Goldman Sachs

- Vice President, Relationship Manager
- Vice President, CMBS Large Loan Structurer, Credit
- Vice President, Investment Banking, CMBS Credit
- Vice President, Structured Credit
- Vice President, Large Loan Origination
- Vice President, Credit/Underwriting, (Dallas)
- Vice President, Conduit Origination

Gramercy Capital Corporation

- Vice President, Transaction Counsel

Greystone

- Executive Vice President, Portfolio Lending
- Executive Vice President, FHA Healthcare Lending
- Executive Vice President, Equity Placement
- Chief FHA Underwriter
- Senior Vice President, Capital Markets

Greystone Bassuk

- Senior Associate/Vice President, Origination

H

H.I.G. Capital

- Managing Director, Distressed Debt Investments, Bayside
- Managing Director, Head of Debt Investments (2)

Hypo RE Capital

- Director, Senior Originator
- Director, Large Loan CMBS Structurer
- Director, CMBS Underwriter
- Whole Loan Underwriter/Transaction Manager

I

ING Real Estate Finance USA, LLC

- Vice President, Origination (3)
- Director, Portfolio Manager/Underwriter

iStar Financial

Completed 5 assignments, including:

- Senior Asset Manager
- Controller
- Vice President, Underwriting

J

JPMorgan Chase

Completed 35 assignments, including:

- Managing Director, National Head of CMBS Origination
- Vice President, Head of New York Region, CMBS
- Vice President, Head of Atlanta Region, CMBS
- Vice President, Senior Originator, CMBS, (Boston, LA & Atlanta) (3)

BANKING AND FINANCE (CONTINUED)

L

Ladder Capital Finance

- Chief Financial Officer

Lehman Brothers

- Senior Vice President, Real Estate Research
- Senior Vice President, REIB
- Vice President/Associate, REIB (14)

M

Merrill Lynch

Completed 18 assignments, including:

- Managing Director, Real Estate Private Placement
- Vice President, REIB (2)
- Director, Conduit Origination, CMBS (4) (New York & California)
- Director, Senior Large Loan Underwriter, CMBS
- Director, Senior Large Loan Originator, CMBS

Morgan Stanley

Completed 10 assignments, including:

- Director, Debt Capital Markets (2)
- Associate, Mortgage Research (2)
- Associate, Debt Capital Markets (2)

P

PBB (Deutsche Pfandbriefbank AG)

- US Head of Real Estate Finance

R

RAIT Financial Trust

- Senior Originator(s)

Royal Bank of Scotland

- Senior Vice President (West Coast) Origination

S

Seven Valleys/Soho China

- Managing Director, Debt Investments

Singer and Bassuk Organization

- Associate Director, Underwriting (2)

Situs Companies

- Head of Business Development
- Senior Debt Originators

T

Torchlight

- Managing Director, Origination
- Senior Vice President, Origination (2)

W

Wachovia Corporation

Completed 10 assignments, including:

- Managing Director, New York Regional Manager, CMBS Origination
- Managing Director/Director, Group Head, Consumer ABS Research
- Managing Director/Director, Senior Banker, Residential Whole Loans
- Director (Caribbean/Latin America)
- Vice President, Structured Credit Products-CDO